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ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder Jan. 1, 2011 AND ENDING REPORT FOR THE PERIOD BEGINNING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: Edelman & Co., LTD OFFICIAL USE ONLY FIRM I.D. NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 333 West Brown Deer Road

Milwaukee	WI	53217
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER O	F PERSON TO CONTACT IN REGARD	TO THIS REPORT

(414)228-9314 Robert Edelman

(No. and Street)

WI

(Area Code - Telephone Number)

53217

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* Reilly, Penner & Benton LLP (Name - if individual, state last, first, middle name) 53226 1233 N. Mayfair Road Milwaukee WI (Zip Code) (City) (State) (Address)

CHECK ONE:

- Certified Public Accountant
- ☐ Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)



OATH OR AFFIRMATION

I, Robert Edelman	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying	financial statement and supporting schedules pertaining to the firm of
Edelman & Co., LTD	, as
of December 31	, 2011, are true and correct. I further swear (or affirm) that
noither the company nor any partner proprie	etor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except	as follows:
classified solely as that of a customer, except	as tollows.
	^
	1
JOAN M TAYLOR	Khy H bolin
Notary Public	Signature
State of Wisconsin	President
1	ne 7. der
	Title
C/rank and	
Notary Public	
This report ** contains (check all applicable	hoves):
Inis report ** contains (check all applicable (a) Facing Page.	00xc3).
(a) Facing Fage. (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial C	ondition.
(e) Statement of Changes in Stockholder	rs' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities S	Subordinated to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of R	eserve Requirements Pursuant to Rule 15c3-3.
[X] (i) Information Relating to the Possessi	on or Control Requirements Under Rule 13c3-3.
(j) A Reconciliation, including appropri	ate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the	ne Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audite	d and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Re	eport.
(n) A report describing any material inad-	equacies found to exist or found to have existed since the date of the previous audi

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Steven C. Barney Steven R. Volz Daniel R. Brophey Thomas G. Wieland Michael W. Van Wagenen



David A. Grotkin Joel A. Joyce Brian J. Mechenich Carrie A. Gindt Patrick G. Hoffert

Independent Auditors' Report

To the Stockholder of Edelman & Co., Ltd. Milwaukee, Wisconsin

We have audited the accompanying balance sheet of Edelman & Co., Ltd. (the Company) as of December 31, 2011 and 2010. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of the Company at December 31, 2011 and 2010 in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information included in the accompanying computation of net capital and aggregate indebtedness schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

February 22, 2012 Milwaukee, Wisconsin



Keig, Penn & Bonton LLA

Milwaukee, Wisconsin

Balance Sheets

December 31, 2011 and 2010

	<u>2011</u>			<u>2010</u>	
Assets					
Current assets:			_		
Cash	\$	80,193	\$	80,657	
Accounts receivable		4,250		31,350	
Deferred income taxes		3,000		2,000	
Prepaid expenses		7,917		7,500	
Employee advance	····	532		-	
Total current assets		95,892		121,507	
Property and Equipment:					
Furniture and equipment		1,887		1,887	
Less: accumulated depreciation		(1,887)		(1,857)	
Total property and equipment		_		30_	
Total assets	\$	95,892	\$	121,537	
Liabilities and Stockholder's Equity					
Current liabilities:					
Accounts payable	\$	2,281	\$	1,425	
Income taxes payable		247		719	
Total current liabilities		2,528		2,144	
Deferred income taxes		2,000		6,700	
Stockholder's equity:					
Capital stock - 9,000 shares authorized, no par					
value; 150 shares issued and outstanding		15,000		15,000	
Retained earnings		76,364		97,693	
Total stockholder's equity		91,364		112,693	
Total liabilities and stockholder's equity	\$	95,892	\$	121,537	

The accompanying notes to financial statements are an integral part of these statements

Milwaukee, Wisconsin

Notes to Financial Statements

December 31, 2011 and 2010

1. Summary of Significant Accounting Policies

Nature of Business

Edelman & Co., Ltd. (the Company) is a Wisconsin corporation. The Company registered to be a broker/dealer pursuant to the Financial Industry Regulatory Board (FINRA), on August 28, 1996. The Company is in the business of financial consulting on corporate mergers and acquisitions.

Cash

Cash consists of the Company's checking and savings accounts.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probably uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on management's assessment of the current status of individual accounts. The valuation allowance was zero at December 31, 2011 and 2010, respectively.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is calculated on the straight-line method over the estimated useful lives of the respective assets as follows:

Office equipment

5 - 7 years

Maintenance and repairs are charged to expense as incurred. Major expenditures for property and equipment are capitalized. When equipment is sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in income.

Income Taxes

Income taxes are calculated on taxable earnings at the applicable statutory rates. Taxable earnings vary from financial statement earnings because income taxes are calculated on the cash basis of accounting and because of limitations set by the Internal Revenue Service. The tax effect of these differences is explained in Note 8.

The Company is no longer subject to U.S. federal income tax examinations for years ending before December 31, 2008. The Company is no longer subject to Wisconsin income tax examinations for years ending before December 31, 2007.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Milwaukee, Wisconsin

Notes to Financial Statements

December 31, 2011 and 2010 (Continued)

1. Summary of Significant Accounting Policies (Continued)

Subsequent Events

Management has evaluated all subsequent events through February 22, 2012 for possible inclusion as a disclosure in the financial statements.

2. Reserve Requirements

The Company is not obligated to report under the Securities and Exchange Commission (SEC) Rule 15c3-3 since it does not maintain customer accounts or hold securities. Therefore, the Company does not have a reserve requirement nor does it have any information relating to the possession or control requirement under SEC Rule 15c3-3.

3. Net Capital Requirements

Under SEC Rule 15c3-1, the Company is required to maintain net capital of not less than \$5,000 in 2011 and 2010, respectively. At December 31, 2011, the Company's net capital as defined by SEC Rule 15c3-1 was \$70,665 in excess of the minimum net capital required. The percent of aggregate indebtedness to net capital was 6%. At December 31, 2010, the Company's net capital as defined by SEC Rule 15c3-1 was \$66,813 in excess of the minimum net capital required. The percent of aggregate indebtedness to net capital was 12%.

4. Employee Benefit Plans

The Company established a simplified employee pension plan (SEP) during 2003. Contributions paid each year may not exceed 25% of the employee earnings. There were no contributions for the years ended December 31, 2011 and 2010, respectively.

The Company has a medical and dental expense reimbursement plan that reimburses employees for payment of health insurance premiums and medical and dental expenses.

5. Filing Requirements

There were no liabilities subordinated to claims of creditors during the periods ended December 31, 2011 and 2010, respectively. Accordingly, a statement of changes in liabilities subordinated to claims of creditors is not included in the financial statements as required by rule 17a-5 of the Securities and Exchange Commission.

6. Related Party Transactions

The Company uses office space located in the residence of the Company's sole stockholder. The Company does not pay rent for the use of this space.

7. Concentrations

The Company maintains its cash balances at two affiliated financial institutions. The Company's bank accounts are insured by the Federal Deposit Insurance Corporation up to the applicable limits.

The Company had fee income from two customers during 2011 and 2010 that accounted for 81% and 92%, respectively, of total fee income of the Company for those respective years.

Milwaukee, Wisconsin

Notes to Financial Statements

December 31, 2011 and 2010 (Continued)

8. Income Taxes

The Company prepares its income tax returns on the cash basis of accounting. Temporary differences arise as a result of differences in the accrual and income tax basis of accounting. The Company has a net operating loss carry forward, for Wisconsin tax purposes, of approximately \$42,000 that will expire in 2027. At December 31, 2011, the temporary differences and future benefit from the utilization of the loss carryforward resulted in a short-term deferred income tax asset of \$3,000 (Wisconsin) and a long-term deferred tax liability of \$2,000 (Federal).

9. Commitments

The Company is periodically subject to examination of its operations by various regulatory agencies. It is management's opinion that none of these examinations will have a material effect on the Company's financial statements.

Milwaukee, Wisconsin

Computations of Net Capital and Aggregate Indebtedness For the Years Ended December 31, 2011 and 2010

		2011	<u>2010</u>
Aggregate Indebtedness Accrued expenses	\$	4,528 \$	8,844
Total Aggregate Indebtedness	\$	4,528 \$	8,844
Minimum required net capital (6 2/3% of aggregate indebtedness)	\$	302 \$	590
Computation of Basic Net Capital Requirement:			
Stockholder's equity	\$	91,364 \$	112,693
Nonallowable assets: Accounts receivable		(4,250)	(31,350)
Prepaid expenses and advances Deferred tax asset		(8,449) (3,000)	(7,500) (2,000)
Furniture and equipment, net Total nonallowable assets		(15,699)	(30)
Net Capital		75,665	71,813
Net capital requirement (minimum)		5,000	5,000
Capital in excess of minimum requirement	\$	70,665 \$	66,813
Percentage of Aggregate Indebtedness to Net Capital	=======	6%	12%
Reconciliation of Audited Computation of Net Capital			
to Unaudited Part II From X-17A-5: Net capital, as reported in Company's Part IIA (unaudited) FOCUS report:	\$	71,074 \$	77,119
Audit adjustments: Reclassify accrued wages		(3)	- (505)
Increase in accounts payable Increase (Decrease) in income tax payable/deferred income taxes		(578) 5,172	(595) (4,711)
Total audit adjustments		4,591	(5,306)
Net capital per above	\$	75,665 \$	71,813

Steven C. Barney Steven R. Volz Daniel R. Brophey Thomas G. Wieland Michael W. Van Wagenen



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Independent Auditors' Report on Internal Control

To the Stockholder of Edelman & Co., Ltd. Milwaukee, Wisconsin

In planning and performing our audit of the financial statements of Edelman & Co., Ltd. (the Company), as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17A-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect the correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and, therefore, there can be no assurance that all such deficiencies have been identified. We did not identify any deficiencies in internal control that we consider to be material weaknesses.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, FINRA, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Reity, teme - Borton LLP

February 22, 2012 Milwaukee, Wisconsin

Milwaukee, Wisconsin

Audited Financial Statements

Years Ended December 31, 2011 and 2010

Reilly, Penner & Benton LLP

Milwaukee, Wisconsin

Audited Financial Statements

Years Ended December 31, 2011 and 2010

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